

# SabeRex Automates, Optimizes, Audits for Logistics Savings

Fortigo helped SabeRex pare down costs while maximizing the efficiency of logistics operations ...

For SabeRex, logistics savings means automating key logistics processes, optimizing logistics execution and auditing logistics performance. Here's how they did it.

## THE CHALLENGE

SabeRex Group, Ltd is a full-services manufacturing and technology solutions provider, specializing in the high-tech industry with world-class and worldwide procurement and manufacturing capabilities. As a result of these capabilities, the company distributes tens of thousands of shipments per year to its Fortune 500 customers. The logistics requirements for these shipments are complex in nature, often requiring SabeRex to coordinate the delivery of scores of multiple hardware components from a variety of vendors to multiple customer sites.

## THE SOLUTION

SabeRex Group Ltd., turned to Fortigo, logistics cost management software experts. Fortigo performed an initial Enterprise Logistics Assessment (ELA) and found that SabeRex could reap substantial benefits by automating many of their manual processes, optimizing their logistics processes and auditing their logistics execution for on-time performance. It was also determined that it wasn't just the logistics group within SabeRex that would see improved results. Nearly every functional group within the organization, including Sales, Finance and Logistics, would see improvements – improvements that could positively impact the entire company, making it more competitive, more profitable, and more responsive to customer and market requirements.



**“Fortigo augments our logistics systems and provides technology to help us, our suppliers and our customers speed processes, eliminate waste and drive down costs.”**

—Thomas Hardt, President,  
SabeRex Group Ltd.

## THE SUCCESS

By nature of the way Fortigo software works, as soon as it was deployed, SabeRex realized streamlined logistics processes and substantial, measurable cost savings. Because of streamlined operations SabeRex is also realizing a high level of scalability in the company's logistics processes and execution. This enables the company to win new business and to take on larger, more challenging projects. SabeRex customers benefit as well – they can check in-transit inventory information and view status and proof of delivery data, which helps eliminate phone calls and emails and leads to greater satisfaction on their part.

## SABEREX WINS COMPANY-WIDE

### SALES IMPROVEMENTS

Fortigo helps SabeRex provide its customers with accurate, real-time “true cost of logistics” pricing information, which is critical for big projects where logistics can be a major portion of the sales price. SabeRex customers also get delivery status, including proof of delivery, to eliminate order fulfillment surprises. As a result, SabeRex can set

customer expectations and deliver on company commitments – key aspects of SabeRex customer-driven operations.

### FINANCE IMPROVEMENTS

Fortigo's auditing, tracking and reporting capabilities are critical tools for the finance group at SabeRex. Because Fortigo becomes the system of record for logistics decisions and execution, auditing and reconciling freight bills for this group is a snap.

### LOGISTICS IMPROVEMENTS

Fortigo provided SabeRex a platform that integrated all the information from their transportation partners into a carrier-neutral system that automates and optimizes all of their logistics requirements, including manifest generation, inbound and outbound logistics visibility and in-transit inventory tracking.